

Angel Investing in Focus

Brought to you by the Gambia Angel Investors Network



Mr. Sulayman Jobe
Lead Consultant
Crest Consulting
Facilitator



Ms. Birame Sock
Founder
Kweli, Inc.
Facilitator



Mr. Musa Jagne
Managing Partner
Mansah Capital
Facilitator

Every Saturday

Starts Oct. 23rd | 8 Weeks

TIME (GMT)

12:00pm – 2:00pm

ZOOM LINK

Invitees Only





Mr. Sulayman Jobe

**Topic: Financial Statement Analysis
for Investors**

Topic Summary

- *This topic provides an overview of all relevant financial information that are used for investment decision making. This is essential because in terms of investment, much of the information that is used in valuation comes from financial statements.*
- *Thus, an understanding of the basic financial statements and some of the financial ratios that are used in analysis is therefore a necessary first step for valuations.*

Facilitator Profile

- *Sulayman is the Lead Consultant at Crest Consulting, a renowned consulting firm registered in The Gambia by highly experienced Finance Professionals.*
- *Sulayman also supports the Global Fund against Aids, Tuberculosis and Malaria (GFATM) in a Consultant's role as Senior Finance Specialist with the Local Fund Agent (LFA), Swiss TPH.*
- *Sulayman was the Chief Financial Officer of DHL International (Gambia) Limited and Deputy Country Manager. He was in charge of the Country Finance Transition and Transformation project and all other country projects in his capacity as Country Project Manager.*
- *Sulayman is a Chartered Accountant with the Association of Chartered Certified Accountants (ACCA) and a Certified International Specialist (CIS).*



Ms. Birame Sock

Topics:

- 1) Investing in the Tech Industry and Tech Startup Valuation**
- 2) Supporting Portfolio Companies & Understanding Portfolio Management**



Bringing angel investment to
life in the Gambia

Topic Summary

- *The 1st topic provides knowledge of how tech startups are different from other business sectors; how to identify tech startup opportunities using practical examples; underlying considerations for investors; investment strategies; and tech company valuation approaches.*
- *The 2nd topic is meant to explore the possible roles of investors in improving portfolio companies in terms of their team, business model, strategy, marketing and sales. The topic will provide insights, strategies, and tools that are informed from real life experiences, especially within the African context.*

Facilitator Profile

- *Birame is a Serial Entrepreneur who loves starting and building companies.*
- *Her true passion is introducing new concepts to consumers and leveraging innovative technologies to make a big impact.*
- *Birame founded and co-founded many tech related companies both in the United States and Africa, the recent being a company called Kweli, Inc which she founded in 2019.*
- *Birame serves as a board member in many organisations including some of the companies she founded and Techbridge Girls among others.*



Mr. Musa Jagne

**Topic: Financial and Legal Aspects
of Deal Making**

Topic Summary

This topic will provide Angels/Trainees with valuable knowledge on all material information needed to negotiate and do a deal with an entrepreneur. It will cover material aspects on business valuation - startup valuation and applicable valuation methods for startups in small industries like The Gambia.

Facilitator Profile

- *Musa is the managing partner at Mansah Capital, based in the United States.*
- *Musa is a finance and investment banking professional with nearly two decades of experience in various capacities, including middle market deal-making.*
- *Musa spent over a decade with Generational Equity where he led client engagements for the firm and was a key member of the two-person team that established the firm's New York office.*
- *Musa has participated in dozens of M&A transactions during his career and has been recognized for his many accomplishments in the field, including M&A Advisor Emerging Leader (40 Under 40).*
- *Musa has a bachelor's degree in Business Administration from the University of Bridgeport and an MBA with a concentration in Finance from the University of Texas at Arlington.*



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Get in touch

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