



## Gambia Angel Investors Network (GAIN) Program Guide - GAIN Investment Day Event

*Note that some of the Speakers, Panelists, and Moderators are \*To Be Confirmed (TBC)*

| Event Activities |  |   |
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| Time             | Activity   | Responsible Party   |
| 8:30 – 9:30      | <ul style="list-style-type: none"> <li>Arrival and Registration</li> </ul>   | <ul style="list-style-type: none"> <li>All</li> </ul>   |
| 9:30 – 9:35      | <ul style="list-style-type: none"> <li>Welcoming remarks</li> </ul>  | <ul style="list-style-type: none"> <li>GAIN Chairperson</li> </ul>  |
| 9:35 – 9:45      | <ul style="list-style-type: none"> <li>Remarks from Partners</li> </ul>  | <ul style="list-style-type: none"> <li>Partner Representatives</li> </ul>   |
| 9:45 – 9:50      | <ul style="list-style-type: none"> <li>Statement from the Guest of Honor &amp; Official Event Opening</li> </ul>   | <ul style="list-style-type: none"> <li>Office of the President - TBC</li> </ul>   |
| 9:50 – 10:20     | <ul style="list-style-type: none"> <li>Keynote Speaker on the topic: How to position the Gambia as a regional services centre?</li> </ul>  | <ul style="list-style-type: none"> <li>Mr. Oliver Andrews - TBC</li> </ul>  |
| 10:20 – 10:30    | <ul style="list-style-type: none"> <li>Group Photo</li> </ul>  | <ul style="list-style-type: none"> <li>All</li> </ul>   |
| 10:30 – 17:00    | <ul style="list-style-type: none"> <li>Exhibition of Businesses</li> </ul>   | <ul style="list-style-type: none"> <li>Businesses</li> </ul>  |
| 11:00 – 11:30    | <ul style="list-style-type: none"> <li>Coffee Break</li> </ul>   | <ul style="list-style-type: none"> <li>All</li> </ul>   |
| 11:30 – 11:35    | <ul style="list-style-type: none"> <li>Elevator Pitch</li> </ul>   | <ul style="list-style-type: none"> <li>GAIN Portfolio Companies</li> </ul>  |
| 11:35 – 12:35    | <ul style="list-style-type: none"> <li><b>Workshop 1 – Discuss your role and perspective</b> - Investing in The Gambia and building a robust service sector that propel national wealth creation and improve the leaving standards of the populace.</li> <li><b>Focus Area:</b> <ol style="list-style-type: none"> <li>Long term development vision for the Gambia 2050</li> <li>Private sector view</li> <li>Development partner/NGO's view</li> <li>Diaspora view</li> </ol> </li> </ul> | <ul style="list-style-type: none"> <li><b>Panel:</b> - TBC               <ul style="list-style-type: none"> <li>Ministry of Finance</li> <li>Ministry of Trade</li> <li>GCCI</li> <li>GIEPA</li> <li>Development partner representative</li> <li>Diaspora representative</li> </ul> </li> <li><b>Moderator:</b> <ul style="list-style-type: none"> <li>Mr. Alieu Senghore</li> <li>Managing Partner</li> <li>Talent Factory Africa</li> </ul> </li> </ul> |
| 12:35 – 12:45    | <ul style="list-style-type: none"> <li>Investor Pitch</li> </ul>   | <ul style="list-style-type: none"> <li>Taybull Soft / Web Way / ANG Capital -</li> </ul>  |

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|                      |  | <b>TBC</b>   |
| <b>11:35 – 12:35</b> | <p><b>Workshop 2 – Challenges and Opportunities – Investing in Key Sectors of the Gambian economy.</b></p> <ul style="list-style-type: none"> <li>• <b>Focus Area:</b> <ol style="list-style-type: none"> <li>1. Financial services for large and medium-sized businesses</li> <li>2. Access to Finance for early-stage businesses</li> <li>3. Entrepreneurship support ecosystem</li> <li>4. Tourism and the Blue Economy</li> <li>5. Digital Economy and Telecommunication</li> <li>6. Agriculture</li> <li>7. Construction and Real Estate</li> </ol> </li> </ul>                           | <ul style="list-style-type: none"> <li>• <b>Panel: - TBC</b> <ul style="list-style-type: none"> <li>- Central Bank of the Gambia representative</li> <li>- GAIN Angel representative</li> <li>- BSO representative</li> <li>- Tourism sector representative</li> <li>- Telecoms or tech representative</li> </ul> </li> <li>• <b>Moderator</b> <ul style="list-style-type: none"> <li>- Ms. Menggeh Lowe</li> <li>- Enterprise Manager</li> <li>- GEIPA</li> </ul> </li> </ul> |
| <b>12:35 – 12:45</b> | <ul style="list-style-type: none"> <li>• Investor Pitch</li> </ul>   | <ul style="list-style-type: none"> <li>• Taybull Soft; Web Way; ANG Capital</li> </ul>   |
| <b>12:45 – 13:45</b> | <ul style="list-style-type: none"> <li>• <b>Workshop 3 – Fireside Chat – An entrepreneurship journey: The triumphs and fails of growing a local business to scale in the Gambia.</b></li> <li>• How did you do it?</li> </ul>  | <ul style="list-style-type: none"> <li>• Experiences from successful entrepreneurs - <b>TBC</b> <ul style="list-style-type: none"> <li>- Global Properties</li> <li>- INET</li> <li>- Maruoas Farms</li> <li>- KMF Technologies</li> <li>- Kuringo</li> </ul> </li> <li>• Moderated by GAIN Angels</li> </ul>  |
| <b>13:45 – 14:45</b> | <ul style="list-style-type: none"> <li>• Launch Break &amp; Prayer</li> </ul>  | <ul style="list-style-type: none"> <li>• All</li> </ul>  |
| <b>14:45 – 15:45</b> | <ul style="list-style-type: none"> <li>• <b>Workshop 4 – Break Out Sessions for Lectures:</b><br/>Topics: <ol style="list-style-type: none"> <li>1. Ease of doing business in The Gambia and supporting policies – GIEPA</li> <li>2. What is the role of the financial sector in growing the Gambian economy? Overview of the Gambia Capital Markets and Securities Act, 2022 – CBG</li> <li>3. Implementing the Africa Continental Free Trade Area – Challenges and Successes – Ministry of Trade</li> <li>4. Overview of the Entrepreneurship Ecosystem and where can</li> </ol> </li> </ul> | <ul style="list-style-type: none"> <li>- <b>TBC</b></li> <li>• Participants will choose one of the 4 topics and shall be grouped accordingly.</li> <li>• GIEPA Representative</li> <li>• CBG representative</li> <li>• MOTIE representative</li> <li>• GAIN representative</li> </ul>  |



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|---------------------|--|--|
|                     | <p>early-stage businesses get access to finance in The Gambia? – GAIN MD</p> <p><b>Close door investor deepdives</b><br/>Taybull Soft; Web Way; ANG Capital</p>  | <p><b>Potential Investors and startups</b><br/>Moderated by GAIN Angels.</p>   |
| 15:45 – 17:00       | <ul style="list-style-type: none"> <li>• <b>Workshop 5</b> – Entrepreneur Toolkit             <ol style="list-style-type: none"> <li>1. Understanding Investor requirements or how to close an Investment Deal</li> <li>2. Importance of corporate governance for companies</li> <li>3. Importance of financial management for early-stage companies.</li> </ol> </li> </ul> | <ul style="list-style-type: none"> <li>• Facilitators - <b>TBC</b> <ul style="list-style-type: none"> <li>- Alieu Senghore (GAIN)</li> <li>- Aziz Bensouda (AB &amp; Co.)</li> <li>- Fatou Saine Gaye (Gaye Nyorro)</li> </ul> </li> </ul> |
| 17:00 – 17:15       | <ul style="list-style-type: none"> <li>• Closing remarks</li> </ul>  | <ul style="list-style-type: none"> <li>• GAIN</li> </ul>   |
| <b>End of Event</b> |  |  |